



## SBI OFFSHORE 1H2013 REVENUE SOARS TO US\$31.8 MILLION ON PROGRESS COMPLETION OF EPCC PROJECT

US\$ (million)	1H2013	1H2012	Change (%)
Revenue	31.8	3.3	>100
Cost of sales	(30.0)	(2.3)	>100
Gross profit	1.7	1.1	63.8
Gross profit margins (%)	5.4	31.6	(26.2)
Net profit / (loss) attributable to equity holders (thousands)	391.7	(1.7)	NM
Earnings per share on fully diluted basis (cents)*	0.26	-	-
Net asset value per ordinary share (cents)**	8.55	8.31 <sup>#</sup>	10.5

\*EPS calculated based on the profit / loss attributable to owners of the parent and divided by the weighted average number of ordinary shares as at the reporting period.

\*\*NAV calculated based on total number of ordinary issued as at the reporting period.

<sup>#</sup> As at 31 December 2012

**SINGAPORE, 6 August 2013 – SBI Offshore Limited** (“SBI Offshore” or “The Group”) announced today that it recorded a net profit attributable to shareholders of US\$391,668 for the half-year ended 30 June 2013 (“1H2013”), reversing from a small loss a year ago on strong contributions from a sizeable offshore engineering project and positive impact from its strategic shift to value-added services.

SGX Catalist-listed SBI Offshore, which is engaged in providing offshore engineering and equipment solutions, fabrication, and marketing and distribution of equipment to the offshore and marine industry, said the bottom-line improvement was driven by a 9.5-fold increase in revenue in 1H2013 to US\$31.8 million from US\$3.3 million in 1H2012.

During the half-year, the Group progress-recognised income of US\$25.7 million from an existing Engineering, Procurement, Construction and Commissioning (“EPCC”) project for an Asian client. The project helped lift gross profit to US\$1.7 million in 1H2013 from US\$1.1 million a year ago.

The share of results of joint venture, RBV Energy (Singapore) Pte. Ltd. (“RBVS”), rose 10.3% to US\$288,000 in 1H2013 from US\$261,000 in 1H2012.

Since FY2012, the Group has embarked on a strategic shift towards fabrication and engineering services. The focus on growing the business divisions of RBVS, Sea Reef International (“SRI”) – its 100%-owned engineering solution arm – and Jiangyin SBI



Offshore Equipment Co. Ltd ("JSBI") have yielded results and will gather momentum as the Group continues to increase its marketing efforts.

Underscoring the success of this strategy, the marketing and distribution segments experienced significantly higher revenue growth over the comparative periods.

As of 30 June 2013, the Group's cash and cash equivalents remained positive at US\$0.6 million while working capital position rose to US\$3.1 million from US\$269,000 as at 31 December 2012, mainly due to higher trade receivables, in line with increased business activities.

Fully diluted earnings per share was 0.26 US cent in 1H2013, while its net asset value per share increased to 8.55 US cents from 8.31 US cents as at 31 December 2012.

During 1H2013, the Group entered into strategic alliances with Shanghai Waigaoqiao Shipbuilding Co. Ltd. in China and Owens Specialty Company, Inc. in U.S.A. to position SBI Offshore's ability to construct offshore drillings and related vessels and to provide custom engineering and fabrication services.

The Group currently has a healthy order book of more than US\$30 million, mainly for delivery over the next 12 months.

Mr. Chan Lai Thong, Executive Chairman of SBI Offshore, said: "The positive outlook for the offshore and marine industry continues to be driven by a sustained growth in offshore oil and gas expenditure, allowing Singapore rig builders to receive substantial orders. Demand for offshore construction, pipe laying, production, inspection, repair and maintenance activities in offshore oil fields is expected to grow."

"Our efforts to offer more value-added engineering solutions and services have clearly started to yield some results," said Mr David Tan, SBI Offshore's CEO/Executive Director. "With the impending completion of the EPCC project we are actively marketing to potential new customers, leveraging on our experience, track record and the experienced project team that we have built up."

Barring any unforeseen circumstances, the Group expects the FY2013 financial performance to exceed that of FY2012.

**## End of Release ##**



***Issued on behalf of SBI Offshore Limited by WeR1 Consultants Pte Ltd***

**About SBI Offshore Limited**

Established since 1994, SBI Offshore is engaged in offshore engineering and equipment solutions, fabrication, marketing and distribution of equipment to the offshore and marine industry. Since its public listing in November 2009, it has evolved into an integrated engineering solutions provider to the offshore oil and gas industry with strategic alliances and acquisitions of design & engineering houses and equipment OEMs.

The Group's customer base includes some of the leading owners and builders of mobile offshore drilling and production units in the world. The Group's current distribution network currently encompasses Singapore, China, U.S.A, Malaysia, Brazil, South Korea and Vietnam.

*This press release has been prepared by the Company and reviewed by the Company's sponsor, CNP Compliance Pte. Ltd. ("Sponsor"), for compliance with the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist.*

*The Sponsor has not verified the contents of this announcement including the accuracy or completeness of any of the information disclosed or the correctness of any of the statements or opinions made or reports contained in this announcement. This announcement has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this announcement including the correctness of any of the statements or opinions made or reports contained in this announcement.*

*The contact person for the Sponsor is Mr. Thomas Lam at 36 Carpenter Street, Singapore 059915, telephone: (65) 6323 8383; email: [tlam@cnplaw.com](mailto:tlam@cnplaw.com).*

**Media & Investor Relations Contact:**

WeR1 Consultants Pte Ltd  
38A Circular Road Singapore 049394  
Tel: (65) 6737.4844 Fax: (65) 6737.4944  
Lai Kwok Kin, [Laikkin@wer1.net](mailto:Laikkin@wer1.net)  
Amelia Lee, [amelia@wer1.net](mailto:amelia@wer1.net)